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For Immediate Release**2010 BHMA Award of Excellence Announced**

Ken Riches will be honored for his tireless work ethic and impact within the hardware industry

Every year, the Builders Hardware Manufacturers Association (BHMA) presents its Award of Excellence to a professional who demonstrates excellence in representing the needs of architects, contractors, users and manufacturers.

The recipient of this year's award is a tireless worker who started his professional career as a salesman, and worked his way up to president of Beacon Metals, a family held business in Salt Lake City, UT, established in 1966 that specializes in hollow metal and residential aluminum windows.

Ken Riches will be presented The BHMA Award of Excellence by BHMA President Scott Duncan at the DHI Conference and Exhibition in Chicago, IL, at the Awards Breakfast on Wednesday, Sept 22.

Riches took a job as a salesman soon after graduating from Utah State University in 1975 and quickly gained experience in bidding, detailing, purchasing, and project managing. Riches eventually worked his way up to becoming president of Beacon Metals in 1991. While president, he had the foresight to take a giant leap when Beacon Metals added a "wood door" line, which broadened its impact in the local market. Later, he piloted Beacon to another level when they focused on the after-market by becoming a security center.

Riches made it possible to supply doors and hardware all over the world. Riches' upbeat and positive attitude always makes for an enjoyable experience when doing business, and he has commented many times about how much he enjoys the people in the industry.

When he's not at work, Riches enjoys spending time with his family, and church volunteer work.

"Ken shows where hard work can take you in this industry," said BHMA Executive Director Ralph Vasami. "BHMA is honored for him to take home the award this year."

About BHMA

The Builders Hardware Manufacturers Association (BHMA) is an industry leader in building safety and security. BHMA is the only organization accredited by the American National Standards Institute (ANSI) to develop and maintain performance standards for locks, closers, exit devices and other builders hardware. The widely known ANSI/BHMA A156 series of standards describes and establishes the features and criteria for specific types of hardware products. In addition, BHMA sponsors third-party certification of hardware products, which is a requirement for a product to bear the “BHMA Certified” mark — insuring that the product meets the ANSI/BHMA standard. For more information on BHMA, please write to BHMA, 355 Lexington Avenue, 15th Floor, New York, NY, 10017 or visit the Web site at www.buildershardware.com