



**CONFIDENTIAL  
 APPLICATION FOR 2010 MEMBERSHIP**

MANUFACTURER	
ADDRESS	
CITY/STATE/ZIP	
TELEPHONE	FAX NUMBER
E-MAIL	WEB SITE
DIVISION OR SUBSIDIARY OF	
OFFICIAL REPRESENTATIVE	
TITLE	
OFFICERS OF COMPANY	
NAME	TITLE:
NAME:	TITLE:
NAME:	TITLE:
PRODUCTS MANUFACTURED AND SOLD IN THE UNITED STATES:	

PLEASE ANSWER THE FOLLOWING QUESTIONS

1. Which one of the following applies to your company?  
 \_\_\_\_\_ Corporation                      \_\_\_\_\_ Partnership                      \_\_\_\_\_ Sole Proprietorship

2. This company is a member of other associations, as follows:  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

3. Products sold through what channel:  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

4. In addition to the U.S., in what countries do you manufacture:  
 \_\_\_\_\_

**Membership of a firm or corporation in BHMA shall be construed for purposes of voting and assessment of dues, as including all domestic divisions, subsidiaries or branches which engage in the manufacture of builders hardware products.**

<b>* GROSS SALES RANGE</b>	<b>** ANNUAL MEMBERSHIP FEE</b>
\$ Up to \$4,999,999	\$1,890
\$ 5,000,000 to \$14, 999,999	\$3,728
\$15,000,000 to \$29,999,999	\$5,040
\$30,000,000 to \$49,999,999	\$6,300
\$50,000,000 to \$74,999,999	\$9,975
\$75,000,000 to \$99,999,999	\$14,963
\$100,000,000 to \$149,999,999	\$18,900
\$150,000,000 to \$199,999,999	\$24,885
\$200,000,000 AND OVER	\$31,080
Over 600 M	\$39,000

\* Use sales figures from your most recent fiscal year.

\*\* Dues are not pro-rated.

- BHMA By-Laws stipulate that dues shall be payable annually.

- "Manufacturer" means a firm in the defined geographic area (United States, Canada or Mexico) that bears financial and legal responsibility for raw materials, plant, equipment and personnel utilized in "substantial manufacturing activities" and that is responsible for the quality of the product so produced.

- "Substantial manufacturing activity" means producing in the defined geographic area (United States, Canada or Mexico) builders hardware, doors and door components by taking raw material or semi-finished material and fabricating, converting or producing therefrom semi-finished or finished builders hardware, doors and door component products for sale commercially. The term "substantial manufacturing activity" means significantly more than simply importing, packaging and warehousing.

**Non-refundable Application Fee \$300.00**

Products manufactured by our company fall within categories checked below and the company would participate in the activities of those Product Sections of the Association:

SECTION

- \_\_\_\_\_ A - Butts, Hinges & Related Items
- \_\_\_\_\_ B - Cabinet Hardware, including Cabinet Hinges
- \_\_\_\_\_ C - Door Controls, including Checking Floor hinges & Overhead Concealed Closers
- \_\_\_\_\_ D - Sliding & Folding Door Hardware
- \_\_\_\_\_ E - Rim Night Latches, Dead Locks, Padlocks, Key blanks, Key Control Systems & Misc. Locking Devices
- \_\_\_\_\_ F - Locks & Lock Trim, including Cylindrical & Tubular Locks
- \_\_\_\_\_ G - Exit Devices
- \_\_\_\_\_ J - Architectural; Door Trim, Push & Kick Plates, Door Pulls, Weatherstripping, etc.
- \_\_\_\_\_ L - Auxiliary Hardware
- \_\_\_\_\_ M - High Security Lock Council
- \_\_\_\_\_ O - Postal Specialties
- \_\_\_\_\_ P - Power Doors
- \_\_\_\_\_ Q - Integrated Door and Hardware Assemblies

The Builders Hardware Manufacturers Association is a 501(c)(6) organization. Membership dues are tax deductible as a business expense and not a charitable contribution, to the extent allowed by law.

We, the undersigned, hereby apply for membership in the Builders Hardware Manufacturers Association, Inc. We have read the By-Laws of the Association and are in agreement with the objectives and purposes of BHMA as set forth therein. We attest that the Company meets the eligibility requirements for membership in BHMA as described in the By-Laws. The official representative will be an executive authorized to commit the company to a course of action and who will attend the association meetings.

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name \_\_\_\_\_

Thank you in advance for answering the following questions. Your answers will allow BHMA to serve you better.

I. What ANSI/BHMA A156 series standards do your company's products meet?

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II. Do you presently participate in the Certified Products Directory (CPD)? Yes or No

III. Are you eligible to participate in other standards in the CPD? If so, which one(s)

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IV. What is your company's main purpose for joining BHMA?

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V. What do you think the size of the builders hardware market is in billions?

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VI. As a member benefit, BHMA can help you promote and distribute publications on the BHMA Online Bookstore. Does your company write/sell offered industry related publications? Yes, No

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VII. Do you know of other companies that should/could become a BHMA member? If so who?

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